



Questions and Answers

for Solarize Philly solar equipment manufacturers and distributors for

PHILADELPHIA ENERGY AUTHORITY

Last Updated: May 31, 2017

Issued by:

THE PHILADELPHIA ENERGY AUTHORITY (“PEA”)

## Questions

*All questions regarding Solarize Philly, this RFP and the Solarize Philly Installer RFP Response Form are to be sent by email to [solarize@philaenergy.org](mailto:solarize@philaenergy.org).*

*Responses to questions received by 5:00 p.m. on **Friday, May 26, 2017** will be issued by 4 p.m. on **May 31, 2017**. All effort will be made to respond to questions received after May 12, 2017 deadline, but responses are not guaranteed.*

*The answers to all questions will be posted on the Solarize Philly website ([www.solarizephilly.org](http://www.solarizephilly.org)), the PEA website ([www.philaenergy.org](http://www.philaenergy.org)) and emailed to those who indicate intent to apply. Respondents are urged to check the website for the responses to the questions.*

### **1. May we submit multiple options on panels and inverters?**

Yes, you may submit multiple product options.

### **2. Will there be a bundle purchase or each purchase individually?**

This matter can be negotiated. We should be able to work out bundle purchases for equipment throughout the project period. It is less likely that we will be able to perform one single bundle purchase due to the nature of the program.

### **3. Are we expected to ship to each individual contractor or will there be a centralized storage?**

This can be negotiated.

### **4. Are you requesting pricing for mounting hardware from installers or is that something a distributor may submit?**

You may submit pricing for mounting hardware.

### **5. Will there be more than one supplier of products?**

We would prefer to choose a single supplier, but there may be multiple suppliers chosen.

### **6. Are you open to tiered pricing based on volumes like the installer RFP?**

Yes, we are open to a tiered approach for pricing.

### **7. Why are installers asked what equipment they intend to use?**

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Installers are asked about their planned equipment as a basis for evaluating their proposal submissions and pricing. In the event that no manufacturer or distributor is chosen in this RFP, we would also need to know what products these installers would be utilizing.

**8. Will installers have the ability to use other panels and inverters not specified and awarded by the Authority?**

In the event that a manufacturer or distributor is selected to produce equipment for the Solarize Philly program through this RFP, installers will be required to use that selected equipment.

**9. Will the distributor have the ability to interact with commercial customers to offer mounting options available?**

No, the manufacturer or distributor will not have the ability to interact directly with commercial customers as part of this program. Where necessary, PEA will act as the intermediary.

**10. If we do not distribute products that are less than premier must we have a standard offer product?**

No, but please explain your reasoning for not including a standard product in your proposal.

**11. If we must have a standard offer product do we have to supply financials for that company also?**

Financial information should be provided for the applicant.

**12. What advantages are given to 100% US manufactured products?**

Domestically manufactured products will be given extra consideration. The Evaluation Criteria listed in Section 6 of the RFP will be given more weight.